UNITED STATES DISTRICT COURT SOUTHERN DISTRICT OF NEW YORK

In re:

Docket #1:13-cv-05434-

: ALC-SDA HAWKINS,

Plaintiff, :

- against -

MEDAPPROACH HOLDINGS, INC., et al., : New York, New York

February 27, 2023

Defendants.

TELEPHONE CONFERENCE

PROCEEDINGS BEFORE THE HONORABLE ANDREW L. CARTER, JR., UNITED STATES DISTRICT JUDGE

APPEARANCES:

For Plaintiff: WOLLMUTH MAHER & DEUTSCH LLP

BY: R. SCOTT THOMPSON, ESQ.

500 Fifth Avenue

New York, New York 10110

For Defendants: GOODWIN PROCTER, LLP

BY: JEFFREY A. SIMES, ESQ.

VIKTORS M. DINDZANS, ESQ.

The New York Times Building

620 Eighth Avenue

New York, New York 10018-1405

Transcription Service: Carole Ludwig, Transcription Services

155 East Fourth Street #3C New York, New York 10009

Phone: (212) 420-0771

Email: Transcription420@aol.com

Proceedings conducted telephonically and recorded by

electronic sound recording;

Transcript produced by transcription service

INDEX

EXAMINATIONS

Re- Re- Witness Direct Cross Direct Cross

None

EXHIBITS

Exhibit Voir Number Description ID In Dire

None

```
1
                          PROCEEDINGS
2
             THE CLERK: Civil call for telephonic
3
   conference in case number 13-cv-5434, Hawkins vs.
   Medapproach.
4
5
             Counsel, please state your appearance for the
6
   plaintiff.
7
             MR. R. SCOTT THOMPSON: Good morning.
                                                     It's
   Scott Thompson of Wollmuth Maher & Deutsch on behalf of
8
9
   the plaintiff, Sharon Hawkins.
             THE CLERK: And for the defendants?
10
11
             MR. JEFFREY A. SIMES: Good morning. This is
12
   Jeff Simes of Goodwin Procter representing the
13
   defendants, Medapproach Holdings, Inc., and Bradley
14
   Daniel.
15
             MR. VIKTORS M. DINDZANS: Good morning. This
16
   is Viktors Dindzans of Goodwin Procter, also on behalf
17
   of defendants.
             HONORABLE ANDREW L. CARTER, JR. (THE COURT):
18
19
   Okay. Good morning. During today's conference I will
20
   announce an oral opinion regarding the bench trial
21
   conducted before me in April 2022. This opinion
   constitutes my findings of fact and conclusions of law
22
23
   after trial pursuant to Federal Rule of Civil
   Procedure 52(a). In short, I find for defendants and
24
25
   deny plaintiffs all relief.
```

1 PROCEEDINGS 2 I assume the parties' familiarity with the 3 procedural background of this case, but I'll highlight a few important dates that are relevant to today's 4 The lawsuit was initiated on August 2, 2013. 5 On July 29, 2020, I entered an opinion and ordered 6 7 dismissing or granting summary judgment for all claims except plaintiff's Count VIII claims against Brad Daniel 8 9 from the Third Amended Complaint. In relevant part, 10 Count VIII claims that certain 2016 and 2017 payments to Mr. Daniel were unauthorized payments not in the 11 12 interests of ND Management, derivatively on behalf of 13 Medapproach and through Medapproach on behalf of NDM. 14 Ms. Hawkins seeks damages and disgorgement alleging the 15 payments to Mr. Daniel in 2016 and 2017, totaling 16 \$431,817.52 for consulting and contract labor were in 17 violation of the duty of loyalty under Delaware law. 18 the summary judgment opinion I wrote that defendants had 19 not shown that the plain language of the Indemnification 20 Agreement and Certain Compensation Matters Agreement 21 unambiguously entitled Mr. Daniel to the 2016 and 2017 fees; therefore, summary judgment was not proper. 22 23 The parties then commenced a two-day bench trial which was held on April 7, 2022, and May 18, 2022. 24 25 Following the bench trial I find that defendants have

1 PROCEEDINGS 2 met this burden. The record, along with the testimony 3 and evidence presented at trial shows that Mr. Daniel 4 followed the parties' agreements and was paid an amount contemplated within those contracts. 5 The payments at issue were fair, both in terms of how they were approved 6 7 and in the amount paid. Undisputed evidence that plaintiff approved the compensation agreements means 8 9 there is no need to consider the fiduciary duty 10 analysis. It is a contractual question in which there is no dispute as to the validity of the contract or that 11 12 the parties agreed to it. 13 Findings of Fact: Defendant Medapproach is a 14 Delaware limited partnership that is one of the web of 15 entities involved in the project. Its general partner 16 is Medapproach Holdings, which is owned and controlled 17 by W. Bradley Daniel; MDM is 75% owned by Medapproach. 18 Plaintiff, Sharon Hawkins, is a limited partner of 19 Medapproach holding 88.18% of the shares therein. 20 is the successor-in-interest to her husband, Gregory D. 21 Hawkins. Though Mr. Hawkins transferred his interest in 22 Medapproach to Mrs. Hawkins, he has acted as an agent 23 for Mrs. Hawkins and conducted discussions about the 24 project on her behalf. Mr. Hawkins has remained 25 involved in managing the investment in Medapproach for

6 1 PROCEEDINGS Mrs. Hawkins. 2 3 The payments made to Mr. Daniel at issue in plaintiff's remaining claim total \$431,817.52. 4 5 the payments at issue to Mr. Daniel over the course of 2016 and 2017 to compensate him for services rendered 6 7 from the initiation of this lawsuit in August 2013 through the end of 2017. The payments to Mr. Daniel 8 9 were pursuant to an August 1, 1998, Indemnification 10 The Indemnification Agreement states in Agreement. recital F that the enterprise project believed that it 11 12 is in its best interest to retain the proxyholders and 13 to find, attract and retain qualified management 14 personnel for the enterprise and that it must enter into 15 this agreement and provide the indemnification 16 protection hereunder to such individuals in order to 17 attract and retain such qualified people. 18 Indemnification Agreement designates W. Bradley Daniel, 19 Brian M. Freeman and Jeffrey L. Rush as proxyholders 20 under the agreement. The Indemnification Agreement 21 indemnifies Medapproach in its capacity as a stockholder 22 of the general partner NDM; the proxyholders; the 23 directors; officers; employees; agents of any of the 24 enterprise entities or their affiliates; and respective 25 heirs, personal representatives, successors, assigned,

1 PROCEEDINGS partners, employees and agents of each of the foregoing, 2 3 all of whom are defined as the indemnitees under the 4 agreement. The Indemnification Agreement states that the 5 payments which the indemnitor shall be obligated to make 6 7 hereunder shall include, without limitation, compensation for time spent by a proxyholder in 8 9 attending to or dealing with an indemnified claim or 10 claims at the per diem rates set forth in that certain letter agreement dated May 1998 by and among the general 11 12 partner, the proxyholders and Medapproach. 13 The May 1998 agreement referenced in the 14 Indemnification Agreement is the May 31, 1998, Certain 15 Compensation Matters Agreement that addresses certain 16 aspects of the proxyholders' compensation from the 17 project. The relevant agreements were approved by then 18 majority owner of Medapproach, Gregory Hawkins, the 19 husband and predecessor-in-interest of plaintiff, Sharon 20 Hawkins. The Indemnification Agreement was reviewed and 21 approved by Mr. Hawkins prior to execution. 22 Mr. Daniel's consistent practice to seek Mr. Hawkins' 23 approval of agreement affecting the project. 24 Certain Compensation Matters Agreement to which the 25 Indemnification Agreement refers was also negotiated and

1 PROCEEDINGS approved by Mr. Hawkins. Mr. Hawkins signed a letter at 2 3 the time, May 28, 1998, acknowledging that he reviewed and approved the Certain Compensation Matters Agreement. 4 The Certain Compensation Matters Agreement 5 states that Mr. Daniel's proxyholder fee is in respect 6 7 of routine management services provided by Daniel to the general partner and for service as a 8 9 director/proxyholder. Mr. Daniel was not expected to 10 work full time for the project or for Medapproach. Nothing herein shall require the general partner or any 11 12 of its principals or officers to devote full time or any 13 material proportion of their time to the partnership. 14 The Indemnification Agreement provides that the rate of 15 payment for time spent by a proxyholder on litigation is 16 at the per diem rate set forth in the Certain 17 Compensation Matters Agreement. Paragraph Two of the 18 Certain Compensation Matters Agreement lists per diem 19 rates of \$2,500 per day for Dr. Rush and \$3,000 per day 20 for Mr. Freeman. 21 Mr. Daniel's ordinary-course compensation was 22 not by means of a per diem rate but through an annual 23 proxyholder fee. The Indemnification Agreement provides 24 for compensation for time spent by a proxyholder on 25 litigation. Mr. Daniel as a proxyholder was an intended

```
1
                          PROCEEDINGS
2
   indemnitee under the Indemnification Agreement and was
3
   therefore entitled to compensation for time spent on
 4
   litigation also. The payments that Mr. Daniel received
   under the indemnity were approved by Dr. Jeffrey Rush,
5
   the vice president of NDM and a fellow proxyholder.
 6
7
             Mr. Daniel initially deferred submitting his
8
   time records for payment, as the agreement did not
9
   require an accounting of time spent attending the
10
                Eventually, Mr. Daniel discussed with Dr.
   litigation.
   Rush NDM's indemnity obligations and how payments should
11
12
   be calculated. In meetings taking place in April and
13
   May 2015, for example, Mr. Daniel reiterated to Dr. Rush
14
   that Mr. Daniel was recording his time and would soon
15
   need to have NDM compensate him for it. Mr. Daniel and
16
   Dr. Rush discussed converting the per diem rates in the
17
   Certain Compensation Matters Agreement into hourly rates
18
   and agreed that that was the most reasonable and fair
19
   approach. Ms. Van Vranken and the project's outside
20
   accountants, KraftCPAs, reviewed the payments to
21
   Mr. Daniel for accuracy. The rate was then adjusted for
22
   inflation, as with all compensation of the project,
23
   under Section 15(d) of the Danco Partnership Agreement.
   The use of a CPI increase was a common practice at the
24
25
   firm, as Ms. Van Vranken testified. She testified that,
```

1 PROCEEDINGS 10 2 "CPI increase is calculated on all of the management 3 fees and on our staff increases; that's our standard business practice." Inflation adjustments and 4 confirmation of the calculation of amounts due was 5 performed by the project's outside accountants, 6 7 KraftCPAs. Conclusions of Law: The parties agree that 8 9 Delaware law governs the parties' relationship and 10 evaluations of plaintiff's claims. The payments to 11 Mr. Daniel were explicitly contemplated in the 12 Indemnification Agreement and the payments made to him 13 were calculated based on the terms of agreements that 14 Mr. Hawkins approved. The Delaware Supreme Court has 15 held that, "There can be no breach of a fiduciary duty 16 where the subject of the claim is expressly addressed by 17 contract." See Nemec v. Shrader, 991 A. 2d, 1120 at 1129 18 Delaware (2010). When parties cover a particular 19 subject in an express manner, their contractual choice 20 governs and cannot be supplanted by the application of 21 inconsistent fiduciary duty principles that might 22 otherwise apply as a default. 23 The evidence presented shows that the parties 24 contracted for indemnity in relation to time spent on 25 litigation for Mr. Daniel. The Indemnification

1 PROCEEDINGS 11 Agreement defines Mr. Daniel as one of the proxyholder 2 3 in Recital D. By virtue of certain irrevocable proxies 4 given by Mr. Pike and Medapproach, the general partner is in effect managed by or under the direction of three 5 W. Bradley Daniel, Brian M. Freeman, and 6 individuals: 7 Jeffrey L. Rush, collectively "the proxyholders." The agreement then indemnifies the proxyholders for time 8 9 spent in attending to or dealing with litigation in 10 relation to their work (at Section 2). "The payments 11 which the indemnitors shall be obligated to make 12 hereunder shall include, without limitation, 13 compensation for time spent by a proxyholder in 14 attending to or dealing with such claim or claims as the 15 per diem rates set forth in the Certain Compensation 16 Matters Agreement." 17 When the Indemnification Agreement wished to 18 specifically carve an individual out, it did so. 19 the Indemnification Agreement, Section 2, stating that, 20 "In no event would Joseph Pike or individuals related to 21 him be indemnified." Mr. Daniel was designated as a 22 proxyholder and thus was entitled to indemnification as 23 defined in the agreement. 24 The 2016 and 2017 fees were calculated using 25 relevant information from the Certain Compensation

Case 1:13-cv-05434-ALC-SDA Document 325 Filed 03/29/23 Page 12 of 13

```
1
                          PROCEEDINGS
                                                      12
2
   Matters Agreement approved by a disinterested director
3
   in Dr. Jeffrey Rush and then adjusted for inflation per
   the project's standard practice and a relevant Operating
4
   Agreement. This calculation was then reviewed by the
5
6
   project's CFO and its outside accountants for accuracy.
7
   Because the payments at issue were explicitly
8
   contemplated in the Indemnification Agreement, I do not
9
   consider plaintiff's fiduciary duty claims. For the
10
   reasons stated above, plaintiff's claims are denied.
11
   That is the ruling of the Court. We are adjourned.
12
   Thank you.
13
             (Whereupon, the matter is adjourned.)
14
15
16
17
18
19
20
21
22
23
24
25
```

```
1
                                                      13
2
3
                     C E R T I F I C A T E
4
5
             I, Carole Ludwig, certify that the foregoing
   transcript of proceedings in the case of Hawkins v.
6
7
   Medapproach Holdings, Inc. et al, Docket #13-cv-05434-
   ALC-SDA, was prepared using digital transcription
8
9
   software and is a true and accurate record of the
10
   proceedings.
11
12
13
                     Carole Ludwig
14
   Signature
15
                   Carole Ludwig
16
             March 27, 2023
   Date:
17
18
19
20
21
22
23
24
25
```